

QUALIFICATIONS

Executive nonprofit and public agency leader with 35 years of experience guiding strategic direction and administration. Capable of aligning strategy, staff, and leaders in pursuit of mission impact. Proven track record in program development, fundraising and stewardship of private and public resources to improve the success of organizations. Genuine relationship builder, detail-oriented and innovative thinker. A persuasive and engaging communicator. Natural collaborator with stakeholders to deliver high-quality results. Organized project manager thriving on complexity and deadlines.

PROFESSIONAL EXPERIENCE

Tualatin Hills Park & Recreation District (THPRD) / Tualatin Hills Park Foundation (THPF)
community partnerships director / foundation executive 2013 - 2020

Served on THPRD's executive management team overseeing a \$62 million operating budget for 250,000 constituents and as THPF executive director. Aligned the organizations to advance, Access for All, a new initiative to eliminate barriers to recreation for all members of the community. Built community leadership, a new THPF board of trustees and commitments from THPRD elected officials, to execute fundraising strategies to achieve Access for All.

- Ran a \$1.5 million capital campaign to construct Mountain View Champions Park, a 21.5 acre all abilities sports park in culturally and economically diverse Aloha, OR.
- Pivoted to raise \$150,000 a year for recreation programs that serve people experiencing disabilities after the park opened on schedule.
- Increased THPF operations fundraising to establish a 3-year reserve and hire first independent executive director.

Joined park and recreation to:

- Serve government at high level and collaborate with elected officials to align public-private investments in service to community.
- Influence and implement THPRD daily operations in support of elected officials' agenda.
- Supervise/modernize security operations by recruiting new manager and overseeing park patrol's growth in Access for All while effectively enforcing rules.
- Unite a community around Access for All.
- Build THPF's financial autonomy through annual support and multi-year donor commitments.

The Trust for Public Land
Oregon state director

2001 - 2013

Led a professional team in pursuit of land conservation in the Pacific Northwest/West. Results:

- Conserved \$25 million of land by returning it to designated Tribes in the West from the Olympic Peninsula, WA to Lapwai, ID for wildlife and fisheries management.
- Established Parks for People, an Oregon communities conservation strategy resulting in over \$1.1 billion raised at the ballot for parks, trails, and natural areas.
- Completed land acquisition for the Columbia River Gorge National Scenic Area by securing property interests, conveying land to public stewards, building advocacy, and obtaining funding through Congress and OR/WA legislatures.
- Established alliances supporting land conservation purchases and stewardship of parks and natural areas.
- Built strong, lasting relations with landowners and government agencies resulting in acquisitions for local parks and open space, including in the Portland Metropolitan region.
- Exceeded revenue targets annually on a \$2.5 million budget and kept expenditures in line.
- Integrated new staff, new jobs, and descriptions, performed quarterly and annual performance reviews, made recommendations on salaries and raises. Staff size ranged 5-8 FTE.

EDUCATION

Randolph Macon College 1981-85

Bachelor of Arts Business/
Economics + Minor Biology

Arizona State University 1986-87

Field Ecology studies,
Environmental Sciences

Foreign Travel 1988

Overland Ethiopia to Sierra Leone, north to Morocco

SKILLS / EXPERIENCE

Committed to excellence in the delivery of projects for people where they live, work and recreate.

Experienced in planning, design, administration of long-range project management.

Trained in land acquisition, community alliances, public/private financing, ballot measures, and policy creation.

Skilled in fundraising through community, business/industry, and government relations.

Able to inspire volunteer leaders and staff through strategic focus on mission delivery.

Dedicated collaborator in the relentless pursuit of outcomes on-the ground.

PROFESSIONAL EXPERIENCE continued**The Trust for Public Land*****Oregon project manager*****1996 - 2001**

Led land conservation projects in urban and rural settings to conserve on average \$15 million annually resulting in additional properties for parks, trails, wilderness, fish, and wildlife.

- Led private and public collaborators to establish priorities for landowner contact and conservation.
- Negotiated and executed agreements with willing sellers with adequate timelines.
- Established benchmarks to assure successful project completion.
- Worked with closers, attorneys, escrow officers, appraisers, timber cruisers, mineral assayers, water rights experts to complete private transactions and convey property to agencies and other entities.
- Secured public and private funding through grant writing, brokering government contracts, passing ballot measures, securing Congressional appropriations and State funding, and individual and corporate fundraising.

The Nature Conservancy***Tennessee director of protection/conservation programs*****1989-1996**

Managed conservation delivery and built activity from a budget of \$200,000 annually to over \$1.5 million. Implemented mission on private preserves and public lands, including military installations:

- Grew and integrated planning, design, science, land protection and management.
- Aligned conservation actions and schedules with fundraising, marketing activity.
- Managed five professionals and multiple contractors, leading both in conservation work on public and private land.
- Raised project operating funds, including \$500,000 in public sector contracts.
- Ran a statewide landowner contact program for properties with rare and endangered species.
- Reached conservation agreements with owners and land managers; launched river protection in Appalachia with support from agriculture, environment, and local community interests.